

## The first step in becoming a Galexis industrial partner

As a wholesaler, we supply pharmacies, doctors, chemists, hospitals and residential homes via our Galexis distribution centre. At Galexis, we have a full and attractive range of pharmaceuticals (RX), OTC, medical practice and laboratory supplies, parapharmaceuticals and medical technology products.

Comprehensive logistics services are our core business. For example, we can support you with small volume logistics, collection of goods, returns handling and lots more.

Galexis can also support you with promotional services. However, market development remains your responsibility. Please contact us for further information or quotes.

As a potential industrial partner for Galexis, please submit the following documents:

- ✓ Legally required authorisations (FOPH, Swissmedic) or declaration of conformity
- ✓ Commercial Register certificate (CH companies)
- ✓ GTCP read and accepted
- ✓ Completed questionnaire (below)
- ✓ Sample invoice

### Contact

---

Company

Surname/first name of contact

Street

Postcode

City

Correspondence language  DE  FR  IT  EN

Registered in  CH  EU  outside EU

Type of company  PLC  Ltd  Sole trader

### Product range

---

Categorie(s)

- Goods for resale  Galexis own use  Own brands  Medical needs  
 Pharmacies' own use

Product category (main focus)

- Swissmedic RX products  Practice and lab supplies  Nutrition / Nutritional supplements  
 Swissmedic OTC products  Consumer  Cosmetics  
 Other

Product range (approx. number of references)

- <5  <10  <50  <100  >100

Are there pharmaceutical codes for these products?

- Yes  No

## Expected sales / turnover in Swiss healthcare market

### Existing marketing

---

#### Distribution policy

- Specialist retailers       Bricks & mortar retailers       Online shops  
 Pharmacies/chemists  
 Doctors  
 Hospitals/residential homes

#### Market development

- |  |                                      |  |                                       |
|--|--------------------------------------|--|---------------------------------------|
| <input type="checkbox"/> Pharmacies/chemists | <input type="checkbox"/> Doctors     | <input type="checkbox"/> Hospitals/homes | <input type="checkbox"/> End consumer |
| <input type="checkbox"/> Print               | <input type="checkbox"/> Print       | <input type="checkbox"/> Print           | <input type="checkbox"/> Print        |
| <input type="checkbox"/> Online              | <input type="checkbox"/> Online      | <input type="checkbox"/> Online          | <input type="checkbox"/> Online       |
| <input type="checkbox"/> Field sales         | <input type="checkbox"/> Field sales | <input type="checkbox"/> Field sales     | <input type="checkbox"/> Multimedia   |
| No. of employees                             | No. of employees                     | No. of employees                         | <input type="checkbox"/> Outdoor      |
| <input type="checkbox"/> Wholesaler          | <input type="checkbox"/> Wholesaler  | <input type="checkbox"/> Wholesaler      |                                       |

#### Planned marketing investment for entire Swiss market

#### Existing partnerships with customer groups

- Yes      Which?  
 No
- General Terms & Conditions of Purchase read and accepted - [www.galexis.com/aeb](http://www.galexis.com/aeb)

Place, date

Signature

### Attachments

---

- Legally required authorisations (FOPH, Swissmedic) or declaration of conformity  
 Commercial register certificate (CH companies)  
 Sample invoice  
 Product and price list

**Please note: we are happy to check your enquiry and will contact you again if we require any further clarification.**

#### Galexis AG · Purchasing

Industriestrasse 2 · Postfach · CH-4704 Niederbipp  
 Telephone +41 58 851 71 11 · Fax +41 58 851 71 14  
[einkauf@galexis.com](mailto:einkauf@galexis.com) · [www.galexis.com](http://www.galexis.com)